### UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

STEPHEN SOTELO, individually and on behalf of all persons similarly situated,

Index No. 05 C 2562

Judge Gettleman

Plaintiffs,

v.

DIRECTREVENUE, LLC; DIRECTREVENUE HOLDINGS, LLC; BETTERINTERNET, LLC; BYRON UDELL & ASSOCIATES, INC., D/B/A ACCUQUOTE; AQUANTIVE, INC., and JOHN DOES 1-100,

DECLARATION OF ANTHONY S. HIND

Defendants.

ANTHONY S. HIND, declares, under penalty of perjury and pursuant to 28 U.S.C.

- § 1746, that the following is true and correct:
- 1. I am one of the attorneys for Defendants DirectRevenue, LLC, DirectRevenue Holdings, LLC, BetterInternet, LLC, and AccuQuote in the captioned matter. I submit this Declaration in support of DirectRevenue, LLC and BetterInternet, LLC's Motion for a Protective Order.
- 2. Attached as Exhibit A to this Declaration is a true and accurate copy of the third party subpoena served by Plaintiff Stephen Sotelo on ING Direct.
- 3. Attached as Exhibit B to this Declaration is a true and accurate copy of the third party subpoena served by Plaintiff Stephen Sotelo on FastClick, Inc.

I declare under penalty that the foregoing is true and correct to the best of my knowledge.

Anthony §. Hind

### Issued by the

## UNITED STATES DISTRICT COURT District of <u>Delaware</u>

STEPHEN SOTELO, individually and on behalf of all persons similarly situated,

Plaintiffs,

SUBPOENA IN A CIVIL CASE

v.

DIRECTREVENUE, LLC, et al.,

Defendants.

\* Pending in the U.S. District Court Northern District of Illinois Eastern Division

Case Number: 05 C 2562\*

TO: ING Direct

One S. Orange Street

Wilmington, Delaware 19801

YOU ARE COMMANDED to appear in the United States District Court at the place, date, and time specified below to testify in the above case:

Specified below to testify in the above case:

PLACE OF TESTIMONY:

DATE AND TIME:

YOU ARE COMMANDED to appear at the place, date, and time specified below to testify at the taking of a deposition in the above case:

PLACE OF DEPOSITION:

DATE AND TIME:

X YOU ARE COMMANDED to produce and permit inspection and copying of the following documents or objects at the place, date, and time specified below (list documents or objects):

### SEE ATTACHED SUBPOENA RIDER

PLACE:

DATE AND TIME:

The Collins Law Firm, P.C.
1770 North Park Street, Suite 200, Naperville, IL 60563

July 5, 2005 10:00 a.m.

\*\*Note: We will pick up documents for copying from your office if you prefer that this be done.

YOU ARE COMMANDED to permit inspection of the following premises at the date and time specified below:

PREMISES:

DATE AND TIME:

Any organization not a part to this suit that is subpoensed for the taking of a deposition shall designate one or more officers, directors, or managing agents, or other persons who consent to testify on its behalf, and may set forth, for each person designated, the matters on which the person will testify. Federal Rules of Civil Procedure, 30(b)(6).

ISSUING OFFICER SIGNATURE AND TITLE (INDICATE IF ATTORNEY FOR PLAINTIFF OR DEFENDANT)

Date:

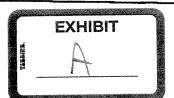
Attorney for Plaintiff

June 24, 2005

ISSUING OFFICER'S NAME, ADDRESS AND PHONE NUMBER

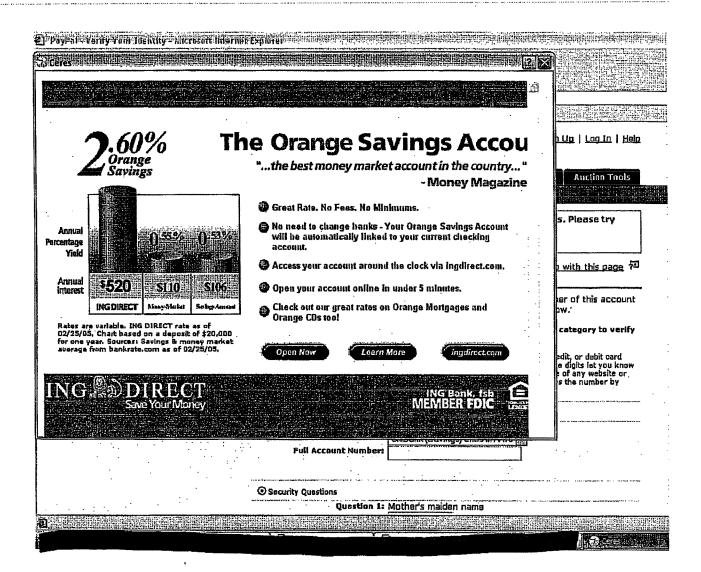
David J. Fish, THE COLLINS LAW FIRM, P.C., 1770 N. Park Street, Suite 200, Naperville, IL 60563 (630) 527-1595

(See Rule 45 Federal Rules of Civil Procedure, Paris C & D on Reverse)



### SUBPOENA RIDER ING DIRECT

- 1. All documents relating to ING DIRECT's use of Internet pop-up advertising.
- 2. All documents relating to ING DIRECT's use (directly or indirectly) of DirectRevenue or BetterInternet to display advertisements on computers.
- 3. Documents sufficient to show which companies ING DIRECT relies upon to place/display its Internet pop-up advertisements.
- 4. Documents sufficient to show each company that ING DIRECT relied upon or dealt with to have the advertisement depicted on Exhibit A displayed.
- 5. All documents relating to DirectRevenue or BetterInternet.
- 6. All documents relating to the ad-effectiveness of Exhibit A.



EXHIBIT

A

# Issued by the UNITED STATES DISTRICT COURT Central District of California

STEPHEN SOTELO, individually and on behalf of all persons similarly situated,

Plaintiffs,

SUBPOENA IN A CIVIL CASE

٧.

Case Number: 05 C 2562\*

DIRECTREVENUE, LLC, et al.,

Defendants.

\* Pending in the U.S. District Court Northern District of Illinois Eastern Division

TO: FastClick, Inc.

c/o CT Corporation System				
818 West Seventh Street				
Los Angeles, California 90017				
YOU ARE COMMANDED to appear in the United S	tates District Court at the place, date, and time			
specified below to testify in the above case:				
PLACE OF TESTIMONY:	COURTROOM:			
	DATE AND TIME:			
YOU ARE COMMANDED to appear at the place, day a deposition in the above case:	ite, and time specified below to testify at the taking of			
PLACE OF DEPOSITION:	DATE AND TIME:			

#### SEE ATTACHED SUBPOENA RIDER

PLACE:

The Collins Law Firm, P.C.

1770 North Park Street, Suite 200, Naperville, IL 60563

DATE AND TIME:

August 19, 2005

10:00 a.m.

\*\*Note: We will pick up documents for copying from your office if you prefer that this be done.

YOU ARE COMMANDED to permit inspection of the following premises at the date and time specified below:	
PREMISES:	DATE AND TIME:

Any organization not a part to this suit that is subpoened for the taking of a deposition shall designate one or more officers, directors, or managing agents, or other persons who consent to testify on its behalf, and may set forth, for each person designated, the matters on which the person will testify. Federal Rules of Civil Procedure, 30(b)(6).

ISSUING OFFICER SIGNATURE AND TITLE (INDICATE IF ATTORNEY FOR PLAINTIFF OR DEFENDANT)

Date:

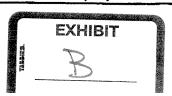
Attorney for Plaintiff

August 5, 2005

ISSUING OFFICER'S NAME, ADDRESS AND PHONE NUMBER

David J. Fish, THE COLLINS LAW FIRM, P.C., 1770 N. Park Street, Suite 200, Naperville, IL 60563 (630) 527-1595

(See Rule 45 Federal Rules of Civil Procedure, Parts C & D on Reverse)



	OOF OF SERVICE
DATE	PLACE
	MANNER OF SERVICE
	CERTIFIED MAIL
	TITLE Paralegal
S, DECL	ration of server
f the United State	s of America that the foregoing information contained in the Proof of Service is true and
	Surch la
DATE	SIGNATURE OF SERVER 1770 N. Park St., Suite 200
	ADDRESS OF SERVER Naperville, Illinois 60563
۰	DECE

### (c) PROTECTION OF PERSONS SUBJECT TO SUBPOENAS.

(1) A party or an attorney responsible for the issuance and service of a subpoem shall take reasonable steps to avoid imposing undue burden or expense on a person subject to that subpoens. The court on behalf of which the subpoena was issued shall enforce this duty and impose upon the party or attorney in breach of this duty an appropriate sanction which may include, but is not limited to, lost earnings and a reasonable attorney's fee.

(2)(A) A person commanded to produce and permit inspection and copying of designated books, papers, documents or tangible things or inspection of premises need not appear in person at the place of producion or inspection unless commanded to appear for

deposition, hearing or trial.

(2)(B) Subject to paragraph (d)(2) of this rule, a person commanded to produce and permit inspection and copying may, within 14 days after service of the subpoena or before the time specified for compliance if such time is less than 14 days after service, serve upon the party or attorney designated in the subpoena written objection to inspection or copying of any or all of the designated materials or of the premises. If objection is made, the party serving the subpoena shall not be entitled to inspect and copy the materials or inspect the premises except pursuant to an order of the court by which the subpoena was issued. If objection is made, the party serving the subpoens may, upon notice to the person commanded to produce, move at any time for an order to compel the production. Such an order to compel production shall protect any person who is not a party or an officer of a party from significant expense resulting from the inspection and copying commanded.

(3)(A) On timely motion, the court by which a subpoena was issued shall quash or modify the subpoena if it

(i) fails to allow reasonable time for compliance;

(ii) requires a person who is not a party or an officer of a party to travel to a place more than 100 miles from the place where that person resides, is employed or regularly transacts business in person, except that, subject to the provisions of

clause (c)(3)(B)(iii) of this rule, such a person may in order to attend trial be commanded to travel from any such place within the state in which the trial is held, or

(iii) requires disclosure of privileged or other protected matter and no exception or waiver applies, or

(iv) subjects a person to undue burden.

(B) If a subposen

(i) requires disclosure of a trade secret or other confidential

research, development, of commercial information, or
(ii) requires disclosure of an unretained expert's opinion or information not describing specific events or occurrences in dispute and resulting from the expert's study made not at the request of any party, or

(iii) requires a person who is not a party or an officer of a party to incur substantial expense to travel more than 100 miles to attend trial, the court may, to protect a person subject to or affected by the subpoens, quash or modify the subpoens or, if the party in whose behalf the subpoena is issued shows a substantial need for the testimony or material that cannot be otherwise met without undne hardship and assures that the person to whom the subpoens is addressed will be reasonably compensated, the court may order appearance or production only upon specified conditions.

### (d) DUTIES IN RESPONDING TO SUBPOENA.

(1) A person responding to a subpoena to produce documents shall produce them as they are kept in the usual course of business or shall organize and label them to correspond with the

categories in the demand.

(2) When information subject to a subpoena is withheld on a claim that it is privileged or subject to protection as trial preparation materials, the claim shall be made expressly and shall be supported by a description of the nature of the documents, communications, or things not produced that is sufficient to enable the demanding party to contest the claim.

### SUBPOENA RIDER FASTCLICK, INC.

Produce all documents relating to the following topics:

Note, as used herein, BetterInternet includes Better Internet and each BetterInternet related entity such as DirectRevenue.

- 1. Documents sufficient to show, by day, the number of advertisements that were displayed for the BetterInternet advertising campaigns, or any other campaign relating to BetterInternet.
- 2. Documents sufficient to show the number of people who clicked on Betterinternet advertisements.
- 3. Documents sufficient to show the BetterInternet advertisements as they were shown on the Internet. (i.e., a picture of the free phone or screen saver banner ads). For example:

Talk as much as you want,
for as long as you want,

Selector more acts

- 4. Documents sufficient to show the Internet address that each BetterInternet advertisements was shown, by month.
- 5. All documents showing terms and conditions that companies who place advertisements through FastClick should follow, including all documents pertaining to the permissibility of ActiveX popups being installed through advertisements.
- 6. All correspondence with BetterInternet or any other aliases of DirectRevenue, or any complaints relating to BetterInternet.
- 7. Produce all contracts and agreements relating to the placement of BetterInternet advertisements.